RESUME

**Darshan R**

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# CARRER OBJECTIVE:-

Seeking a position to utilize my skills and abilities in the service industry that offers security and professional growth while being resourceful, Innovative and flexible.

**WORK EXPERIENCE :-**

## StoreKing (LocalCube Commerce Pvt Ltd) Rolle:- Business Excellence

**Designation: Executive - Retailer Engagement Duration: 13th April to till date**

**Roles & Responsibilities:-**

**SF & RF Support and Business Growth:**

* Identified and provided advice on how to improve business input metrics that drive growth and improve SF/RF experience, in collaboration with other Storeking programs (such as Enkash CUG credit Card, HDFC current Account, Mini ATM, Hospicash, Digital Services).
* Manage end to end goal setting for SF/RF to align with organizational goals.
* Collaborated cross-functionally to ensure timely, accurate and professional operational support to all SF/RF(With SCM team, Sourcing Team, Tech Team, lending team)
* Worked on OMC tickets (Freshdesk Tool) – Updating Order status to SF/RF. Also worked on ERP, Sales App, Clear touch and Storeking Application.

## Smart Store Support and Sales:

* Lead generation through data scrubbing on Social Networking sites and following up to source the business in the best way.
* Developing new franchise lead by planning and organizing, Meeting with exclusive Partners and bringing strong insight into the task of creating new franchisee (Successfully converted one lead and on boarded on storeking Platform as Smart Super Market)
* New franchisees onboarding and provides training and information on the business policies and procedures.

## Reliance Pharmacy (Netmeeds) Rolle:- Excecutive

**Designation:- Outbound operational Excecutive Duration:- 01st Nov 2021 to 2nd April 2022**

**Roles & Responsibilities:-**

* + Warehouse performance measurement refers to. the measurement of optimal use of storage space, customer relations activity, quality level, assets usage and cost.
  + Monitoring the inbound & outbound activities and complete the GRN & put ways within agreed KPI.
  + Analyzing volume trends reports like Picking, Letdown, Put away, Outbound orders and updating to customer on weekly / monthly basis.
  + Preparation of schedule to cover consolidating stocks to reduce picks slots & travel time as well as FIFO.
  + Responsibility of Planning, Inventory Management, Location Management & Space utilization in a warehouse.
  + Planning Logistics and warehouse activities for smooth flow of Operation and to achieve the objectives and Revenue targets of the company.
  + Maintain 100% inventory & slot accuracy.
  + Extensive working Knowledge in SAP, WMS & Increff in Warehouse Modules
  + Preparation of MIS and Monthly Reports, analyzing the order processing and delivery TATs.
  + Good knowledge in Supply chain Management and Transportation.
  + Investigating short shipment & wrong shipment cases with transporters and customers, raising any claims.
  + Ensuring proper packing and handling to avoid damages and pilferages.
  + Good healthy knowledge in B2B & B2C Inbound & Inventory activities.

## DHL Supply chain PvtLtd(Puma) Rolle:- Junior Excecutive

**Designation:- Outbound operational Excecutive Duration:- 20th June 2019 to 19th Oct 2021**

**Roles & Responsibilities:-**

* + Order Management - Daily updating dealer status “Open/Block” based on fund availability
  + Outbound (Billing) - Deploying manpower based on daily billing plan, Picking Efficiency Monitoring for pickers and auditors ,Ensuring shipment audit for all picking cases,Ensuring zero backlog in Actual billing execution against Day plan,Monitoring first pick ratio.
  + Invoice & Dispatch - Ensuring zero consignments pending for Invoicing, Generating E-Invoice and Ewaybill for all of the consignments.
  + Maintaining Inventory & smooth flow of materials to achieve production targets by effectively utilizing resources.
  + Conducting perpetual inventory on daily basis.
  + Preparing Daily and monthly MIS/DWM reports
  + Coordinating team for 5S Improvements
  + Conducting meetings and training for workers to improve the morality of the team .
  + Implemented SAP - based Auto Case Generation in pick list for effective secondary packing, which increased picking count.
  + Implemented new kit packing method and improved output.
  + Implemented SAP based Dynamic Racking system of Secondary bulk storage of parts, which results in ease in traceability & maintaining 5S in storage
  + Twice done Re-engineering activity through FMS analysis on fast-moving parts and increased binning efficiency from 74% to 93%, Picking value from 8.3L to 10.2L per shift.
  + Reduced the vehicle unloading TAT from >8 hours to <3 hours and presented QC story, Which is directly impacted in No of vehicles unloaded per day from 46 to 70+.
  + Implemented cost savings ideas for packaging

# SKILLS:-

**Soft Tools:-**

* SAP, WMS, ERP.
* MS Excel , MS Word, PPT.

# EDUCATION:-

|  |  |  |  |
| --- | --- | --- | --- |
| Degree/Course | Institute/College | University/Board | Percentage/CGPA |
| B E in Computer Science & Engg | Acharya Institute of Technology | Visvesvaraya Technical University | 5.2 CGPA |
| Diploma in computer science & Engg | D A C G Pollytechnic Chickkamagaluru | Board of Technical University | 60.4 % |
| S S L C | G H S High school Bhavikere | Karnataka Secondary Education Examination Board | 71.2% |

# PERSONAL DETAILS:-

Name : Darshan R

Father Name : Raju S

Mother Name : Jayamma

Date Of Birth : 01-April-1997

Marital Status : Unmarried

Religion : Hindu

Languages Known : Kannada, English , Hindi , Telugu (Beginner) Hobbies : Listening to music, Reading Books & playing Chess.

# Declaration:-

I here by declare that the above information is true to the best of my knowledge and belief and I shall be held responsible for the correctness of the above-mentioned particulars.

## Darshan R

**Date : Place :**